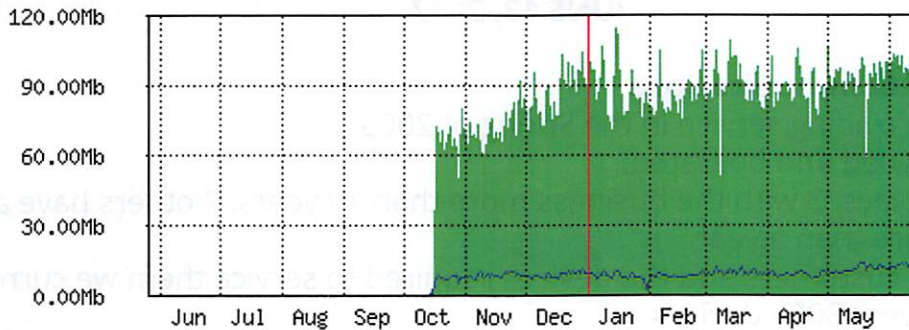


these speeds even more. However, we want to be make sure we can do it before we try.

- Data Graphs

- Since Upgrades in October, 2016, constant bandwidth has nearly tripled from 65MB in OCT, to 160MB passed last night.

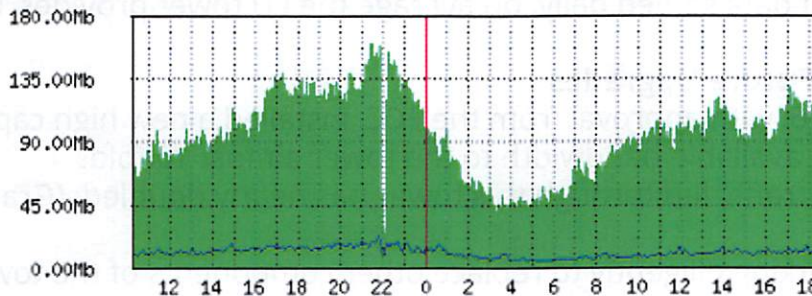
"Yearly" Graph (1 Day Average)



Max In: 115.07Mb; Average In: 85.06Mb; Current In: 94.31Mb;
Max Out: 13.11Mb; Average Out: 8.34Mb; Current Out: 9.93Mb;

-

"Daily" Graph (5 Minute Average)



Max In: 160.69Mb; Average In: 94.38Mb; Current In: 112.31Mb;
Max Out: 21.84Mb; Average Out: 10.05Mb; Current Out: 10.75Mb;

-
- Real customer feedback from a luther resident, Michael G, who had to drop our service for financial reasons but returned earlier this year:
 - *"Also, Kathryn, shout out to you! He was so thankful for your kindness and understanding of his situations over the years and mentioned that he chose to come back, pay what he knew he owed, and be in good standing with us, due to great customer service. Woohoo!"*



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LUTHER TOWN HALL JUNE 13, 2017

- **About Airosurf Communications**

- Started providing service in the Spring of 2003
- Family owned and operated.
- 15 Employees, 3 with the business more than 10 years. 7 others have all been with us for more than a year.
- Between customers and the devices required to service them we currently live monitor over 3000 devices.
- On average we deliver 6.7 Terabytes of data per day or the equivalent of almost 7,000 full length Netflix movies.

- **Impact of Luther and The surrounding areas:**

- We currently Serve 203 Clients with Luther Addresses
- 226 Subscribers directly or indirectly provided service from the Luther Water tower.
- Of the 6.7 TB of data served daily, on average the LU tower provides 1TB of that total.

- **Improvements and Future Upgrades**

- October of 2016, with approval from the FCC, installed a new high capacity licensed link, increasing available bandwidth to the tower almost 10 fold.
- Since October, traffic fed through this tower has nearly doubled. (Graph included below.
- We've been working diligently to replace other components of the tower so that we can upgrade clients serviced from it to our new *Plus* plans.

Current Plans	Price	Bandwidth
		(Mbps Down / Mbps Up)
Basic Residential	\$49.95	4 / 1.5
Video Watcher	\$69.95	6 / 2.5
Family Streaming	\$99.95	8 / 3

New <i>Plus</i> Plans	Price	Bandwidth
		(Mbps Down / Mbps Up)
Basic Residential+	\$49.95	6 / 2
Video Watcher+	\$69.95	10 / 3
Family Streaming+	\$99.95	15 / 4

- We expect to notify customers by the end of this week of the changes - There is no cost to them. We are currently testing equipment that would allow us to increase